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#### Highlights of 1st fiscal period (2016/2) and future initiatives Japan Senior Living Investment Corporation



# External growth

## growth Internal

#### **Highlights**

- JSL acquired 14 properties for 27,965 m. yen (total acquisition price), and was listed on the TSE REIT market on July 29, 2015.
- Since the listing, it has found many candidate properties of acquisition for healthcare and related facilities, including senior living facilities, intermediate nursing homes facilities, and hospitals.
- Acquired silent partnership equity of limited liability company, whose assets consists of five medical facilities (intermediate nursing homes facilities) (as of March 28, 2016; 200 m. yen).
- JSL promoted mid-/long-term trust building with operators, through appropriate monitoring.
- It continued to offer proposals and discussions for operators, regarding repair & renovation and management & sales methods, and promoted further revenue stabilization.
- In the 1st fiscal period, JSL maintained a 100.0% occupancy rate(based on contract), (average of actual occupancy rate(based on end-tenants) was 88.2%.)

#### **Future initiatives**

- Will grasp operators' needs, and acquire properties based on JSL's own network and the sponsor company functions
- Will utilize diversified acquisition methods, based on joint investment with the sponsor, etc., including capital investment from silent partnership investments
- Will continue to promote appropriate monitoring, and aim to reduce operation risks
- Based on monitoring results, will promote proposals for improvement measures and strategic repair/renovation, and then realize sustained steady cash flow

JSL built a steady long-term financial foundation, and secured financial reserves.

Average remaining borrowing period

4.3 years

Average cost of interestbearing debt

0.92%

Long-term borrowing ratio

93.3%

LTV

42.5%

- Will grasp macro-environmental changes due to the government's introduction of negative interest rates, and accordingly pursue much longer borrowing periods and interest cost reduction
- Will build a steady long-term financial foundation, aiming at a 40%-level LTV

#### 1st fiscal period (2016/2) financial results: Performance highlight



- The nominal period of the 1st fiscal period is from May 12, 2015 (foundation of this investment corporation) to Feb. 29, 2016 (294days)
- The actual period of asset management is from Jul. 29, 2015 (the listing date) to Feb. 29, 2016 (216 days)

#### Balance sheet—overview

#### (m. yen) PL statement—overview

(m. yen)

Item	1st fiscal period (ended Feb. 2016) Actual	
Current assets		
Cash and deposits	5,423	Operating re
Other	155	
Noncurrent assets		Operating ex
Property, plant and equipment	28,529	Leasing be (excluding
Intangible assets	1,039	
Investment, other assets	134	Deprecia
Total assets	35,283	Operating in
Current liabilities		Non-operati
Short-term borrowings	1,000	Non-operati
Other	316	
Noncurrent liabilities		Ordinary inc
Long-term borrowings	14,000	Net income
Leasehold and security deposits received	3,382	DPU (yen)
Trust tenants lump sum deposits	839	(Referer
Total liabilities	19,538	No. of issued in Leasing NOI (N
Total net assets	15,744	FFO (Note 2)
Total liabilities and net assets	35,283	NAV per unit (N

Item	1st fiscal period (ended Feb. 2016) forecast (interim account settlement, Dec. 14, 2015 announcement)	1st fiscal period (ended Feb. 2016) Actual	Increase/ decrease, against forecast	Major factors of difference
Operating revenue	1,152	1,152	0	
Operating expense	680	650	△ 29	
Leasing business expense (excluding depreciation)	90	60	△ 30	Decrease in tax and duties △24
Depreciation	405	405	0	
Operating income	472	502	29	
Non-operating income	0	0	0	
Non-operating expense	287	288	1	
Ordinary income	185	214	28	
Net income	184	212	27	
DPU (yen)	2,181	2,509	328	
(Deference)				

#### nce)

No. of issued investment units	84,750
Leasing NOI (Note 1)	1,092 m. yen
FFO (Note 2)	617 m. yen
NAV per unit (Note 3)	191,238 yen

<sup>(</sup>Note 1) Leasing NOI="leasing business revenue" - "leasing business expense" + " depreciation"

<sup>(</sup>Note 2) FFO="net income" + "depreciation"

<sup>(</sup>Note 3) NAV per unit = "period-end net asset amount" - "distribution amount" + "period-end appraisal value" - "tangible fixed assets"

## Earning forecasts of 2nd fiscal period (2016/8) and 3rd fiscal period (2017/2)

(m. yen)

	2nd fiscal period 1st fiscal (ended Aug. 2016) forecast			3rd fiscal period (ended Feb. 2017) forecast		Major factors of	
Item	period actual (A)	This forecast (B)	Increase/ decrease (B)-(A)	Major factors of difference	This forecast (C)	Increase/ decrease (C)-(B)	difference
Operating revenue	1,152	978	△ 173	(Note 1)	987	8	
Leasing business revenue	1,152	974	△ 178	(Note 1)	974	-	
Distributions received	-	4	4	Silent partnership distributions (Note 2)	13	8	Silent partnership distributions (Note 2)
Operating expense	650	609	△ 40		618	9	
Leasing business expense (excluding depreciation)	60	118		Tax and duties +72 (for 1st fiscal period; accounted as fixed asset acquisition cost)	124	6	Increase in repair expense +5
Depreciation	405	303	△ 101	(Note 1)	303	0	
Operating income	502	369	△ 132	(Note 1)	369	△0	
Non-operating income	0	0	△0		0	-	
Non-operating expense	288	71	△ 217	For 1st fiscal period, 197 was allocated as IPO expense (new investment unit delivery expense, etc.)	71	△0	
Ordinary income	214	298	84		298	0	
Net income	212	297	84		297	0	
DPU (yen)	2,509	3,506	996		3,506	0	

(Note 1) The difference between the 1st fiscal period and the 2nd fiscal period in terms of the length of the asset management period (the 1st fiscal period's actual asset management period is 216 days; the 2nd fiscal period's assets management period is 184 days).

<sup>(</sup>Note 2) The silent partnership distributions from KSLF8 limited liability company's silent partnership investment-capital-equity that this investment corporation acquired as of March 28, 2016.

#### Portfolio overview 1



#### **Details on portfolio**

**Acquisition price** 

27,965 JPY mil

Total appraisal value

29,306 JPY mil

Portfolio appraisal NOI yield

6.0%

# of operators

11

Tokyo area

36.4%



Joy Stage Hachioji (Hachioji, Tokyo)



Irise Kamata Yuseien (Ota-ku, Tokyo)



Nichii Home Tama Plaza (Kawasaki-shi, Kanagawa)



Nichii Home Nakano Minamidai (Nakano-ku, Tokyo)



Yuimaru Hijirigaoka (Tama-shi, Tokyo)

Osaka area 38.5%

Mid-size city



Activa Biwa (Otsu-shi, Shiga)



Lavire Kobe Tarumi(Note) (Kobe-shi, Hyogo)



Granda Mondo Yakujin (Nishinomiya-shi, Hyogo)



**Excellent Nishinomiya** (Nishinomiya-shi, Hyogo)



Ten (Sapporo-shi, Hokkaido)



Irise Nishioka (Sapporo-shi, Hokkaido)



Sawayaka Sakura Nibankan (Akita-shi, Akita)



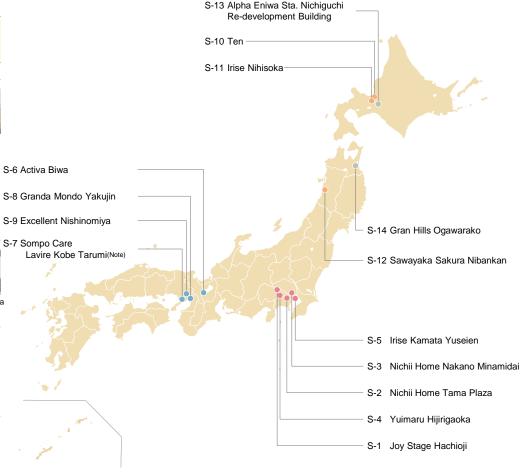
10.6%



Alpha Eniwa Sta Nishiguchi Re-development Building



Grand Hills Ogawarako (Kamikita-gun, Aomori)



#### Portfolio overview 2



Property no.	Facility type	Property name	Location	Acquisition price (m. yen)	No. of rooms	Actual Occupancy rate(Based on end-tenants) (Note 1)	As of:	Operator
S-1	With nursing	Joy Stage Hachioji	Hachioji City, Tokyo	3,675	232	91.8%	Dec 1, 2015	NM LIFE Co., Ltd.
S-2	With nursing	Nichii Home Tama Plaza	Kawasaki City, Kanagawa	2,500	160	88.1%	Dec 1, 2015	Nichii Carepalace Company
S-3	With nursing	Nichii Home Nakano Minamidai	Nakano Ward, Tokyo	1,740	83	88.0%	Dec 1, 2015	Nichii Carepalace Company
S-4	Residence type	Yuimaru Hijirigaoka	Tama City, Tokyo	1,175	71	100.0% (Note 2)	Dec 4, 2015	Community.Net Co., Ltd.
S-5	With nursing	Irise Kamata/Yuseien	Ota Ward, Tokyo	1,100	48	100.0% (Note 2)	Feb 1, 2016	Hasegawa Care Service Co., Ltd.
S-6	With nursing	Activa Biwa	Otsu City, Shiga	6,940	384	83.3%	Jan 1, 2016	UNIMAT Retirement Community Co., Ltd.(Note 3)
S-7	With nursing	Sompo Care Lavire Kobe Tarumi (Note 6)	Kobe City, Hyogo	1,900	100	90.0%	Dec 1, 2015	Sompo Care Next Inc (Note 4)
S-8	Residence type	Granda Mondo Yakujin	Nishinomiya City, Hyogo	1,180	62	98.4%	Dec 1, 2015	Benesse Style Care Co., Ltd.
S-9	With nursing	Excellent Nishinomiya	Nishinomiya City, Hyogo	750	67	100.0% (Note 2)	Jan 17, 2016	Excellent Care System T Co., Ltd.
S-10	With nursing	Ten	Sapporo City, Hokkaido	2,285	85	91.8%	Jan 1, 2016	Social Welfare Corp. Note Fukushi Kai
S-11	Residence type	Irise Nishioka	Sapporo City, Hokkaido	800	83	83.1%	Oct 1, 2015	Hasegawa Care Service Co., Ltd.
S-12	With nursing	Sawayaka Sakura Nibankan	Akita City, Akita	960	92	100.0%	Jul 1, 2015	Sawayaka Club Co., Ltd.
S-13	Residence type	Alpha Eniwa Sta. Nishiguchi Saikaihatsu Building	Eniwa City, Hokkaido	1,600	73	47.9% (Note 7)	Feb 2, 2016	Hasegawa Care Service Co., Ltd.
S-14	Elderly home with service	Gran Hills Ogawarako	Kamikita District, Aomori	1,360	103	100.0% (Note 2)	Jul 31, 2015	Silver Town Ltd.
		Total/Average		27,965	1,643	<b>88.9%</b> (Note 5)		

(Note 1) Actual occupancy rates (Based on end-tenants) are calculated by dividing the no. of end-tenants, which is provided in the disclosure statement, by the no. of rooms, and is rounded to the first decimal place. Meanwhile, the rate of "Gran Hills Ogawarako" is based on the data submitted by the operator.

Ogawarako is based on the data submitted by the operator.
(Note 2) Since the actual occupancy rates (Based on end-tenants) for Yuimaru Hijirigaoka (Actual occupancy rate: 109.9%), Irise Kamata/Yuseien (102.1%), Excellent Nishinomiya (104.5%), and "Gran Hills Ogawarako" (121.4%) exceed 100%, the nominal rates are presented here respectively as 100%

<sup>(</sup>Note 3) UNIMAT SOYOKAZE Co., Ltd. changed its company name to UNIMAT Retirement Community Co., Ltd. on October 1, 2015.

<sup>(</sup>Note 4) Watami no KAIGO Co., Ltd. changed its company name to Sompo Care Next Inc. on Dec 1, 2015.

<sup>(</sup>Note 5) The average of actual occupancy rate (Based on end-tenants) was calculated with the actual occupancy rates of "Yuimaru Hijirigaoka," "Irise Kamata/Yuseien," "Excellent Nishinomiya," and "Gran Hills Ogawarako," respectively, as 100.0%. (Note 6) On April 1, 2016, the name was changed from "Rest Villa Kobe Tarumi" to "Sompo Care Lavire Kobe Tarumi" (hereinafter, the same).

<sup>(</sup>Note 7) The Actual occupancy rate of "Irise Eniwa," which is located on the 4th-6th floors of Alpha Eniwa Sta. Nishiguchi Saikaihatsu Building, is shown.

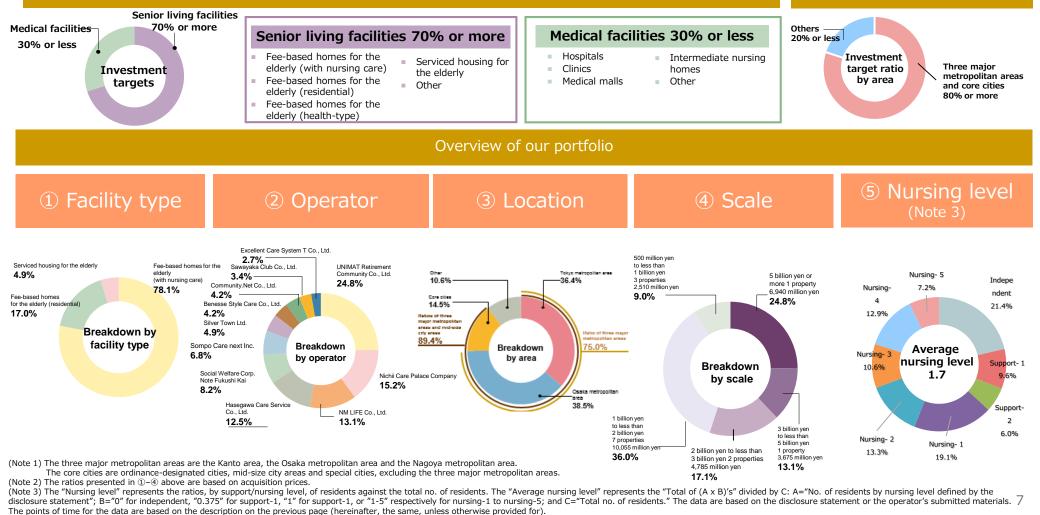
## Investment targets policies and overview of our portfolio



Investment target ratio by area

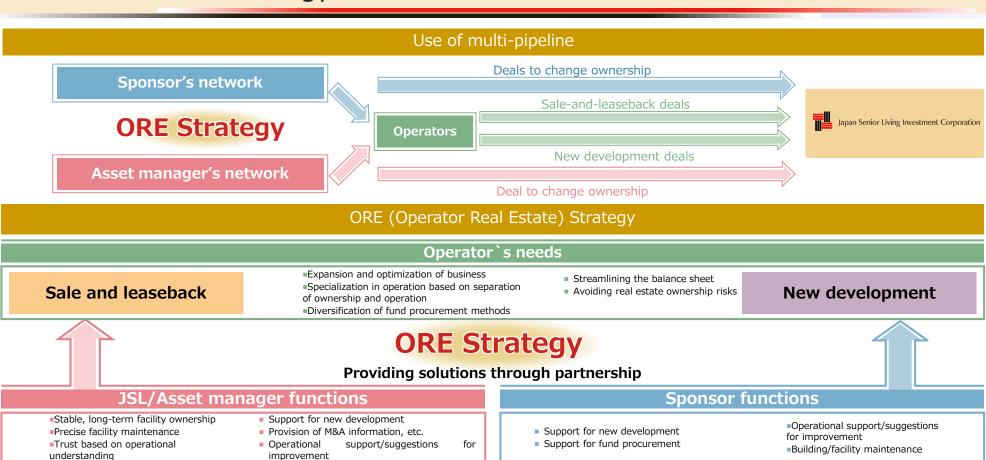
JSL aims at a diversity of facility types, regions, sizes and operators.

**Investment Targets** 



#### External Growth Strategy





#### Sale-and-leaseback deals: six facilities, 14,900 m. yen (53.3%) (Note)



#### New development: four facilities, 5.7 bn. yen (20.5%)

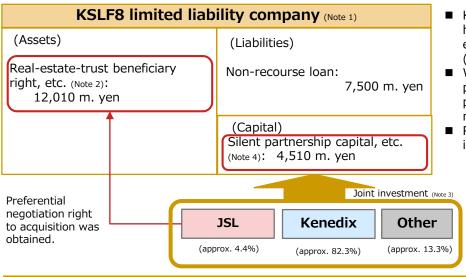


## Pursuit of external growth based on diversified acquisition methods



 Based on joint-capital-investment with the sponsor, JSL has acquired equity interest in silent partnership, and has accordingly obtained preferential negotiation rights to five medical facilities (March 28, 2016)

#### Overview of equity interest in silent partnership



- KSLF8 limited liability company owns, as managed assets, five intermediate nursing homes facilities located in the three major metropolitan areas. JSL has acquired KSLF8's equity interest in silent partnership through joint-capital-investment with Kenedix, Inc. (the sponsor), etc.
- When JSL acquired the equity interest in silent partnership, it also acquired the preferential negotiation right to managed-assets acquisition, which allows JSL to conduct preferential negotiation with the entity at a price of 11,650 m. yen or more, submitting a notice of purchase by March 29, 2019.
- Regarding managed-assets acquisition, the assumed distribution yield from the equity interest in silent partnership is 11.0%. (Note 4)

Note 1: An overview of silent partnership's balance sheet as of March 28, 2016 is presented.

Note 2: The total value of real estate appraisal for the managed assets as of Jan. 1, 2016 is 12,320 m. yen. Note 3: Regarding the silent partnership capital, this investment corporation invested 200 m. yen (approx. 4.4% of the total), and Kenedix, Inc. invested 3,710 m. yen (approx. 82.3% of the total), as of March 28, 2016 Note 4: Assumed distribution yield = "the total volume of assumed silent partnership distributions that this investment corporation received" divided by "the acquisition price of 200 m. yen" (finally annualized and rounded to the first decimal place). This is on the assumption that there was no change in the tenant agreement as of the date when JSL acquired this equity interest in silent partnership, and that this limited liability company managed the trust beneficiary right for three years.

#### Managed assets related to equity interest in silent partnership











Minimum purchase price provided by the preferential negotiation right

11,650<sub>m. yer</sub>

Total of appraisal values

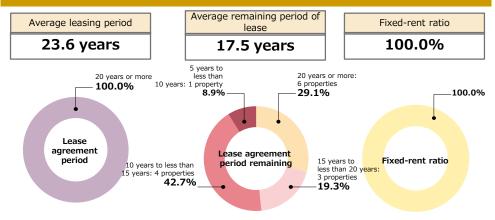
Property name	Canadian Hill	Anesis Hyogo	Orage Suma	Rococo-riha	Anesis Teradacho
Location	Kobe, Hyogo	Kobe, Hyogo	Kobe, Hyogo	Toyonaka, Osaka	Osaka city, Osaka
Appraisal value	1,950 m. yen	1,490 m. yen	2,950 m. yen	2,200 m. yen	3,730 m. yen

12,320 m. ye

#### Stable cash flow through a long-term lease agreement with fixed rent and Japan Senior Living Investment Corporation high management capabilities

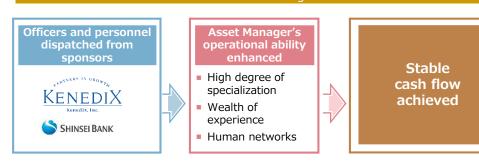
- Long-term lease agreement with fixed rent
- Discerning operator selection

#### Stable cash flow through a long-term lease agreement with fixed rent



(Note 1) The data is as of the end of the 1st fiscal period (ended Feb. 2016). The ratios are based on acquisition prices. (Note 2) If an acquisition asset involves multiple tenants, the data is based on the leasing agreement with the operator, who is the major tenant.

#### The Highly Specialized, Abundantly Experienced Members of Our Asset Manager



Selection of operator with management track record								
Operator	Established	Revenue (million yen)	Facilities operated (Note 2)	No. of rooms (capacity) (Note 2)	Listed/unlisted			
UNIMAT Retirement Community Co., Ltd. (Note 1)	June 2, 1975	42,537	154	4,665 (4,395)	Listed on JASDAQ on the Tokyo Stock Exchange			
Nichii Carepalace Company	June 22, 1964	18,445	66	4,255 (4,152)	Subsidiary of Nichii Gakkan Company, which is listed on the first section of the Tokyo Stock Exchange			
NM LIFE Co., Ltd.	October 5, 1995	908	1	263 (232)	100% subsidiary of Iriscare Inc., which is unlisted			
Hasegawa Care Service Co., Ltd.	November 1, 2006	14,047	74	4,352 (4,330)	Unlisted			
Social Welfare Corp. Note Fukushi Kai	June 13, 1983	5,354	38	1,433 (779)	Unlisted			
Sompo Care Next Inc. (Note 1)	November 11, 1992 (Note1)	35,404	114	8,805 (8,651)	Subsidiary of Sompo Japan Nipponkoa Holdings, Inc., which is listed on the first section of the Tokyo Stock Exchange			
Bennesse Style Care Co., Ltd.	September 7, 1995	86,698	291	15,595 (16,185)	Consolidated subsidiary of Benesse Holdings, which is listed on the first section of the Tokyo Stock Exchange			
Community Net Co., Ltd.	June 24, 1998	1,060	9	859 (447)	Unlisted			
Sawayaka Club Co., Ltd.	December 1, 2004	12,486	64	3,925 (3,892)	Consolidated subsidiary of UCHIYAMA HOLDINGS Co., Ltd., which is listed on the first section of the Tokyo Stock Exchange			
Excellent Care System T Co., Ltd.	June 2, 2004	2,590	16	542 (517)	Unlisted			
Silver Town Ltd.	February 25, 2003	155	3	187 (177)	Unlisted			

(Note 1) The figures for "Revenue" are based on the information obtained when this document was prepared.

#### Portfolio management performance



Has continued to offer proposals on repair & renovation, and proposals and consultation on operation & sales methods based on monitoring; and has stably maintained and improved portfolio revenue

#### Average of actual occupancy rate

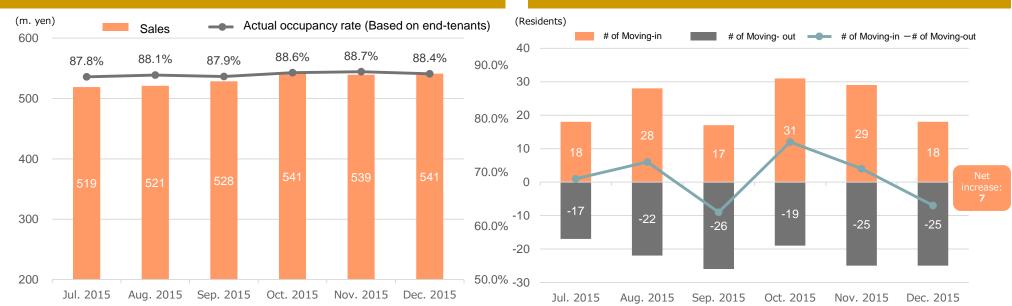
(Based on end-tenants) (Note 3) 88.2%

Moving-in rate (Note 4) 16.3%

Moving-out rate (Note 4) **15.5%** 

#### Actual occupancy rate and Revenue (Jul.-Dec. 2015)

#### Moving in and Moving out (Jul.-Dec. 2015)

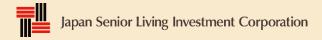


(Note 1) "Actual occupancy rate(Based on end-tenants)," "Revenue," "Moving in," and "Moving out" are based on data from materials submitted by the operators. However, the data of "Granda Mondo Yakujin" were not disclosed because the operator did not authorize such disclosure, and accordingly were not included in the respective data items. "Revenue" represents the value of the total revenue of senior living facilities, excluding "Granda Mondo Yakujin."

(Note 2) "Actual occupancy rate rate(Based on end-tenants) "= "Total no. of tenants in portfolio" divided by "Total no. of rooms" (rounded to the first decimal place) (Note 3) A simple average of the actual occupancy rates (Based on end-tenants) during the six months from Jul. to Dec. 2015 is presented.

(Note 4) Total "Moving in" and total "Moving out" were divided by the total capacity (during the six months from Jul. to Dec. 2015), and then annualized for presentation.

#### Internal growth strategy



 Will realize steady revenues based on systematic monitoring, and will maintain property competitiveness based on appropriate maintenance

Investment criteria for individual property
(at acquisition)

#### Real estate

- Location
- Specs. of building/equipment
- · Suitability for business model
- Versatility

#### Operator

- Management philosophy
- History and operation
- · Financial credit

#### Operation

- Business revenue (rent-paying capacity)
- Service quality
- Market environment

#### Management process after property acquisition

#### **Monitoring**

- Will utilize regular site-visits and management reports, comprehend the status, and evaluate the situation
- · Will conduct management interviews, etc.

#### Additional strategic investment

· Efficient utilization of CAPEX

#### **Appropriate** maintenance

- High occupancy rate and competitiveness will be maintained
- Asset value will be maintained/improved

## Rental-rates maintained/improved

#### **ORE** strategy carried out

- · Sale and leaseback
- New development

#### Step-in

If a management issue arises...

- Cause analyses and improvement measures will be carried out
- Added security deposit
- Backup operators will be selected

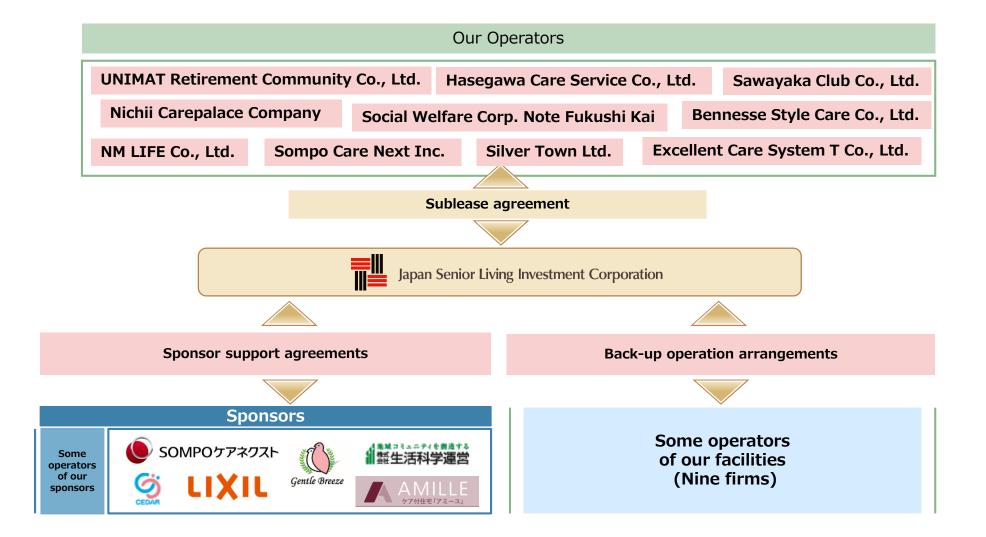
#### Replacement

 Replacement to handle operators' management failure

#### **Back-up Operation Functions**



- Stable management through the high specialization and abundant experience of the asset management company
- Preserving the continued stability of our residents through back-up operation functions



#### Classification of senior living facilities by type



	For persons living on their own		For persons requiring nursing care		
	Mid-price range	High price range	Mid-price range	High price range	
Demand	nd Potential demand Δ		©	0	
Monthly housing charge	JPY 100,000 to less than JPY 300,000	JPY 300,000 or more	JPY 100,000 to less than JPY 300,000	JPY 300,000 or more	
Living floor area	25∼50㎡	50∼100㎡	15∼25㎡	18∼25㎡	
Properties within a room	Washroom, air condition	ner, bathroom, kitchen, etc.	Washroom, air conditioner, etc.		
Shared equipments	Dining room, kitchen, lounge, etc.	Dining room, kitchen, public bathroom, lounge, coffee corner, theater, Karaoke room, hobby room, fitness room, guest room, etc.	1	(for individual, public bath room per station, health management m, etc.	

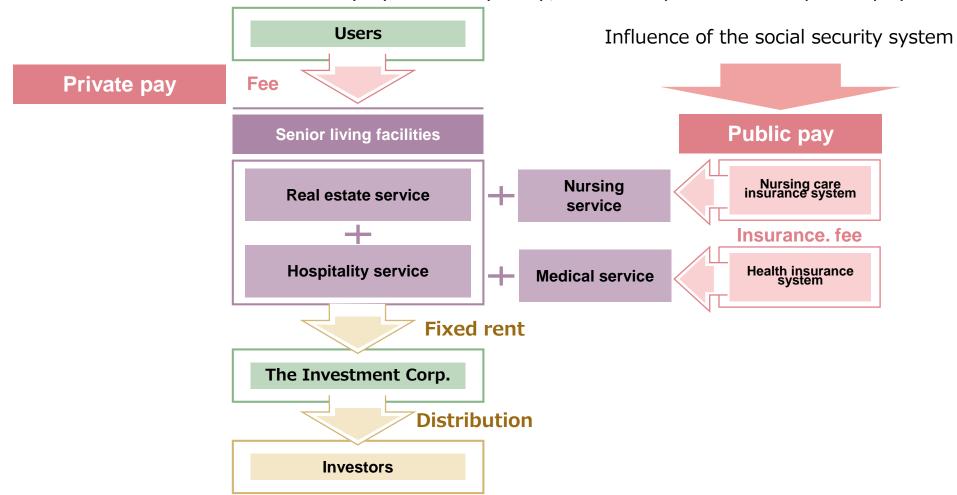
<sup>(</sup>Note 1) The above chart shows, in a simplified manner, the general features of demand, monthly housing charge, living floor area, room amenities and shared amenities assumed by the Investment Corporation to pertain to the mentioned types of senior living facilities.

(Note 2) The monthly housing charge is calculated as follows: "the amount of lump sum received, if any, divided by the No. of months of the amortization period defined by the tenant agreement" + "the monthly usage charge (including meal charges)."

#### Typical earnings structure of senior living facilities



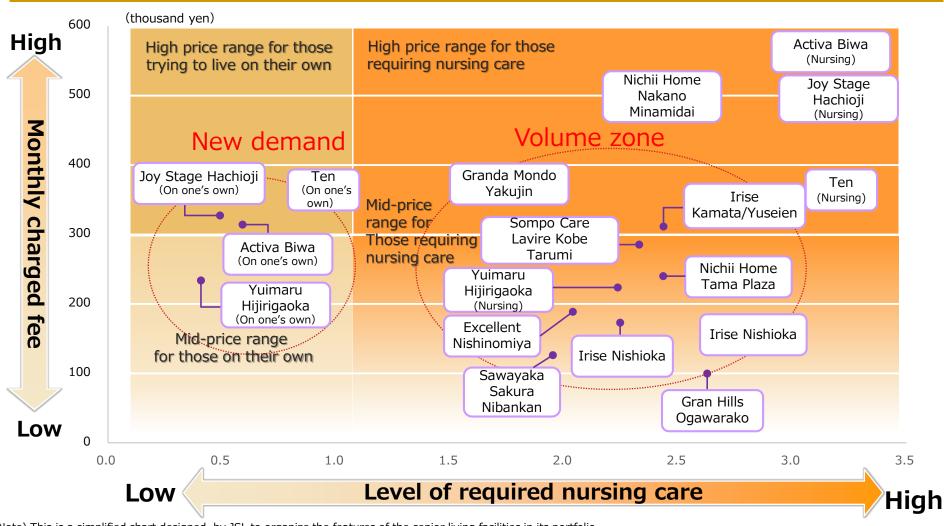
- JSL receives stable fixed rent fee by senior living facilities
- The level of risk of the social security system may vary, due to dependence on public pay



#### Characteristics of senior living facilities by type



#### Average Required level of nursing for Senior living facilities and distribution of monthly paid fee



## Diverse Support from 6 Companies with Proven Track Records







Listed on the first section of the Tokyo Stock Exchange Notable track record as a sponsor for 5 listed investment corporations

60% shareholder

#### 5% shareholder

Healthcare/finance pioneer capable of accurate risk analysis and management

#### HASEKO Corporation



#### 20% shareholder

Operates 22 senior living facilities through subsidiary of Seikatsu Kagaku Un-Ei Co., Ltd. and 10 senior living facilities through CENTURY LIFE

#### 5% shareholder

Real estate agent, real estate management, topclass track record as a trust bank



#### Inno

Innovation for Wellbeing

**SOMPO** HOLDINGS

#### 5% shareholder

Operates 5 senior living facilities through subsidiary of LIXIL SENIOR LIFE COMPANY

#### 5% shareholder (Note1)

Operates senior living facilities through related company of Cedar Co., Ltd. and subsidiary of Sompo Care Next Inc.

#### Sponsor support agreements

	Preferential negotiating right	Development	Information provision	Warehousing	Renovation/ maintenance	Human support or provision of expertise	Backup operator	Financial affairs
Kenedix, Inc.								
Shinsei Bank, Limited								
Haseko Corporation								
Mitsubishi UFJ Trust and Banking Corporation								
LIXIL Group Corporation								
Sompo Japan Nipponkoa Holdings, Inc.								

(Note 1) The investment ratio is the ratio of the total shares issued by the Asset Management Company to the number of shares held by the Sponsor Company (in the case of Sompo Japan Nipponkoa Holdings, Inc., the number of shares held by its subsidiary, Sompo Japan Nipponkoa Insurance Inc.).

(Note 2) "Preferential negotiating right": With regard to real estate that the Sponsor Company or its group firms own, the Sponsor Company assumes liability to provide or to strive to provide information on sales of real estate to the Asset Management Company no later than such information provision to parties other than the Asset Management Company in any given situation. Even when preferential negotiating rights or the support of information provision is applicable, the Sponsor Company does not assume liability to sell real estate at the price requested by the Investment Corporation.

## SOMPO Holdings enters the nursing-service business



Japan Senior Living Investment Corporation

#### Enhanced and accelerated efforts in the nursing-service market

Sep. 2012 Capital investment in CEDAR CO.,LTD. through a limited partnership for investment business (equity: 34.0%)

May 2014 Capital investment in Japan Senior Living Partners, Inc. (equity: 5.0%)

Mar. 2015 Capital/business alliance with Message Co., Ltd. (equity: 3.5%)

Dec. 2015 Made Watami Nurshig Services Co., Ltd. a full subsidiary (currently, Sompo Care Next Inc.) (equity: 100%)

Mar. 2016 Made Message Co., Ltd. a subsidiary (equity: 94.6%(Note 2))

#### SOMPO Holdings

Established nursing care and health care division (New organization from April 1, 2016)

	zerozenia zero zerozen									
Company name		Message	Sompo Care Next	Total of two companies	Cedar					
Number of employees (Consolidated)		17,872 persons	7,164 persons 25,036 persons		1,675 persons					
Sales (Consolidated)		78.9 billion yen	35.4 billion yen	114.3 billion yen (Second highest sales in Japan)	10.7 billion yen					
Principal business activities	At- facility nursing care	Number of rooms for the elderly: approximately 17,000 rooms  Fee-based homes for the elderly: 183 facilities Rental housing for elderly with living support services: 121 buildings	Number of rooms for the elderly: approximately 8,000 rooms Fee-based homes for the elderly: 111 facilities	Number of rooms for the elderly: approximately 25,000 rooms ( Largest number in Japan)	Number of rooms for the elderly: approximately 2,000 rooms  Fee-based homes for the elderly: 37 facilities					
	At-home nursing care	At-home services: approximately 400 offices	Outpatient nursing care office: 10 offices		Outpatient nursing care office: 31 offices					

(Note 1) The data for employees, revenue, and facilities/bases are as of the end of March 2015.

<sup>(</sup>Note 2) The figures of Sompo Japan Nipponkoa Holdings, Inc. (equity: 91.13%) and Sompo Japan Nipponkoa Insurance Inc. (equity: 3.5%) are totaled, and rounded to the first decimal place.

#### Financial Highlights (as of the end of 1st fiscal period (2016/2))



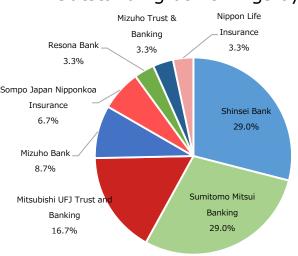
#### Overview of interest-bearing debt (Note 1)

Classification	Classification Lender		Interest rate (Note 2)	Repayment date
Series 1-A (Short-Term)	Shinsei Bank, Limited; Sumitomo Mitsui Banking Corporation	1,000	Base interest rate (JBA one month yen TIBOR) +0.3%	July 29, 2016
	Short-term borrowings total	1,000		
Series 1-B (long-term)	Shinsei Bank, Limited; Sumitomo Mitsui Banking Corporation; Mitsubishi UFJ Trust and Banking Corporation; Mizuho Bank, Ltd.; Nippon Life Insurance Company	3,500	0.4352% per annum interest rate	July 30, 2018
Series 1-C (long-term)	Shinsei Bank Limited; Sumitomo Mitsui Banking Corporation; Mitsubishi UFJ Trust and Banking Corporation; Mizuho Bank, Ltd.; Resona Bank; Mizuho Trust & Banking Co., Ltd.	6,000	0.7287% per annum interest rate	July 29, 2020
Series 1-D (long-term)	Shinsei Bank Limited; Sumitomo Mitsui Banking Corporation; Mitsubishi UFJ Trust and Banking Corporation; Mizuho Bank, Ltd.; Sompo Japan Nipponkoa Insurance Inc.	4,500	1.1145% per annum interest rate	July 29, 2022
	Long-term borrowings total	14,000		
	Borrowings total	15,000		

(Note 1) The borrowing date is July 29, 2015, and borrowings will be repaid by lump repayment on the repayment date. "Series 1" is the syndicate loan with Shinsei Bank as the arranger.

(Note 2) Long-term borrowings all have non-fixed interest rates; however, to hedge the risk of interest rate increase, interest rate swaps are conducted. Accordingly, the interest rates shown are all fixed rates through interest rate swaps.

#### Outstanding borrowings by lender



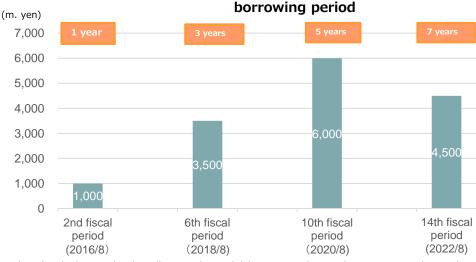
Balance (m. yen)
4,350
4,350
2,500
1,300
1,000
500
500
500
15,000

#### Financial status

Average remaining period to maturity 4.3 years Average interest rate (Note 1) 0.92% Long-term borrowing ratio 93.3% LTV (Note 2) 42.5%

(Note 1) The value is the aggregation of "base interest," "spread" and "rate of annualized upfront fee" (rounded to the second decimal place). (Note 2) LTV = "balance of interest-bearing debt" divided by "total assets" (rounded to the first decimal place)

#### Diversification of debt maturities



(Note) The bars in the chart illustrate the total debt amounts that reach maturity in each period. 1 Q

## Unitholders' special-benefit program (1st fiscal period (2016/2))



- JSL established the special-benefit system with the aim of **contributing to the health and longevity** of unitholders and their families.
- The system offers special benefits not only at facilities that this investment corporation owns, but also at the following **private nursing** homes managed by the following eight operators. (Note 1)

## Specific special benefits at approx. 300 facilities

#### Sompo Care Next Inc.

- Discount on one-time payment for resident (100,000 yen or 1% of value; the higher value will be applied)
- · Same-day facility site-visit (with lunch) free of charge

#### 114 facilities

Areas: Tokyo, Kanagawa, Saitama, Chiba, Aichi, Osaka, Hyogo, Hiroshima

#### Seikatsu Kagaku Un-Ei Co.,Ltd

· Same-day facility site-visit (with lunch) free of charge

#### 22 facilities

#### Areas:

Tokyo, Kanagawa, Saitama, Chiba, Shizuoka, Aichi, Kyoto, Osaka

#### **CENTURY LIFE CORPORATION**

· Same-day facility site-visit (with lunch) free of charge

#### 9 facilities

Areas:

Tokyo, Kanagawa, Saitama Chiba, Osaka

#### LIXIL SENIOR LIFE

On the condition of advance payment, the following are offered:

- Discount on one-time payment for resident (300,000 yen)
- Trial residence free of charge (1-night, 2-day stay, with dinner and breakfast)
- $\boldsymbol{\cdot}$  Same-day facility site-visit (with lunch) free of charge

#### **5** facilities

Areas: Tokyo, Fukuoka

#### Sawayaka Club Corporation

- 10% discount on usage charge for first month
- Trial residence free of charge (1-night, 2-day stay, with dinner and breakfast)
- · Same-day facility site-visit (with lunch) free of charge

#### 54 facilities

#### Areas:

usage charge for the first month, Akita, Tochigi, Saitama Chiba, Niigata, Aichi, Mie, Osaka Kyoto, Hyogo, Ehime, Fukuoka

#### Hasegawa Care Service Co., Ltd.

- Trial residence free of charge (1-night, 2-day stay, with dinner and breakfast)
- · Same-day facility site-visit (with lunch) free of charge

#### **82** facilities

Areas: Tokyo, Kanagawa, Saitama

Chiba, usage charge for the first month, Nagano, Okinawa

#### **Excellent Care System T Co., Ltd.**

- 10% discount on usage charge for first month
- Trial residence free of charge (1-night, 2-day stay, with dinner and breakfast)
- · Same-day facility site-visit (with lunch) free of charge

#### 12 facilities

#### Areas:

Tokyo, Kanagawa, Kyoto Hyogo, Tokushima

#### NM LIFE Co., Ltd.

- Discount on one-time payment for resident (200,000 yen discount)
- Trial residence free of charge, up to three times (1-night,
- 2-day stay, with dinner and breakfast)
- Same-day facility site-visit (with lunch) free of charge (up to three times)

#### 1 facility

Area: Tokyo

(Note 1) The special benefits will be applied to private nursing homes that are managed by Sompo Care Next Inc., Seikatsu Kagaku Un-Ei Co., Ltd., CENTURY LIFE CORPORATION, LIXIL Corporation ("LIXIL SENIOR LIFE"), Sawayaka Club Corporation, Hasegawa Care Service Co., Ltd, Excellent Care System Co., Ltd., and NMLIFE Corporation.

(Note 2) The special benefits will be applied to facilities available as of the record date (Feb. 29, 2016).

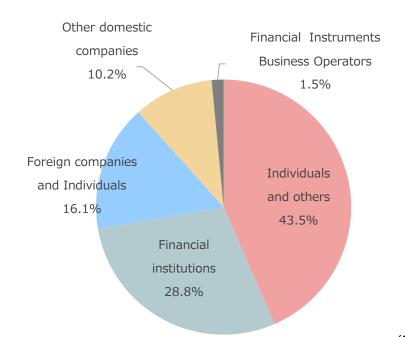
#### Unitholder Information (as of the end of 1st fiscal period (2016/2))



#### Number of unitholders by investor type

	Individuals and others	Financial institutions	Financial Instruments Business Operators	Other domestic companies	Foreign companies and Individuals	Total	
1st fiscal period (ended Feb. 2016)	5,092	30	23	214	30	5,389	

#### Ownership ratio by investor type



#### Major unitholders

Rank	Name	No. of units held	Ratio (%)
1	JAPAN TRUSTEE SERVICES BANK, LTD.	6,980	8.23
2	THE BANK OF NEW YORK MELLON SA/NV 10	4,288	5.05
3	TRUST & CUSTODY SERVICE BANK, LTD.	4,014	4.73
4	BNP PARIBAS SECURITIES S ERVICES LUXEMBOURG/JASDE C/HENDERSON HHF SICAV	3,331	3.93
5	THE MASTER TRUST BANK OF JAPAN, LTD.	2,370	2.79
6	The Nomura Trust Banking Co., Ltd. (Trust Acct.)	2,366	2.79
7	KENEDIX, INC.	1,950	2.30
8	MSCO CUSTOMER SECURITIES	1,822	2.14
9	AEON Bank, Ltd.	1,750	2.06
10	BNYML - NON TREATY ACCOUNT	1,291	1.52
	Total	30,162	35.58

## Appraisal values (as of the end of 1st fiscal period (2016/2))



No.	Property name	Appraiser	Acquisition price (m. yen) (A)	End	End of 1 <sup>st</sup> fiscal period (as of Feb.29,2016)			As of Mar 31, 2015		Appraisal value		Direct capitalization method cap. rate
				Book value (m. yen) (B)	Appraisal value (m. yen) (C)		Appraisal value Vs. Book value (C) ÷ (B) -1	l value	Capitalization method cap. rate (F)		% change (C) ÷ (E) -1	Change (D) - (F)
S-01	Joy Stage Hachioji	JREI	3,675	3,863	3,780	5.3%	-2.2%	3,710	5.4%	70	1.9%	-0.1%
S-02	Nichii Home Tama Plaza	JREI	2,500	2,583	2,760	5.0%	6.8%	2,660	5.2%	100	3.8%	-0.2%
S-03	Nichii Home Nakano Minamidai	JREI	1,740	1,779	2,020	4.3%	13.5%	1,900	4.6%	120	6.3%	-0.3%
S-04	Yuimaru Hijirigaoka	Tanizawa	1,175	1,232	1,380	4.8%	12.0%	1,320	5.0%	60	4.5%	-0.2%
S-05	Irise Kamata/Yuseien .	JREI	1,100	1,141	1,190	4.6%	4.3%	1,160	4.7%	30	2.6%	-0.1%
S-06	Activa Biwa	JREI	6,940	7,293	7,300	5.5%	0.1%	7,170	5.6%	130	1.8%	-0.1%
S-07	Sompo Care Lavire Kobe Tarumi (Note 6)	JREI	1,900	1,990	2,030	5.1%	2.0%	1,940	5.3%	90	4.6%	-0.2%
S-08	Granda Mondo Yakujin	Tanizawa	1,180	1,296	1,230	4.9%	-5.1%	1,190	5.1%	40	3.4%	-0.2%
S-09	Excellent Nishinomiya	JREI	750	789	918	5.3%	16.3%	885	5.5%	33	3.7%	-0.2%
S-10	Ten .	JREI	2,285	2,484	2,560	6.3%	3.1%	2,490	6.5%	70	2.8%	-0.2%
S-11	Irise Nishioka	Tanizawa	800	886	867	5.2%	-2.2%	805	5.6%	62	7.7%	-0.4%
S-12	Sawayaka Sakura Nibankan		960	1,021	1,010	5.6%	-1.1%	976	5.8%	34	3.5%	-0.2%
S-13	Alpha Eniwa Sta. Nishiguchi - Saikaihatsu Building	Tanizawa	1,600	1,735	1,760	5.3%	1.4%	1,680	5.6%	80	4.8%	-0.3%
S-14	Gran Hills Ogawarako .	JREI	1,360	1,470	1,440	6.9%	-2.1%	1,420	7.0%	20	1.4%	-0.1%
Total 27,96		27,965	29,569	30,245	5.3%	2.3%	29,306	5.5%	939	3.2%	-0.2%	

<sup>(</sup>注1) The ratios for the acquisition price, appraisal value and book value are rounded to the first decimal place.

(注2) The cap. rate for each property type is a weighted average value based on the appraisal value.

